

TERRY R. BRURING

1191 E. Greasy Bend Road
Stringtown, Oklahoma 74569

PHONE: (580) 346-7211
E-MAIL: terry@tsbconsulting.com

OBJECTIVE

To use my past experience, knowledge and networking with Fortune 500 companies to help solve Supply Chain issues for clients of all sizes at an affordable cost.

EXPERIENCE

2011 to Present
President

TSB Consulting, LLC
Stringtown, Oklahoma

- ▶ Consultant for Supply Chain solutions.

2010 to 2011
*North American Supply Chain
Operations Leader*

Arkema, Inc.
Stringtown, Oklahoma

- ▶ Operations leader for all Supply Chain related activities in North America for Arkema Emulsion Systems.
- ▶ Oversight of all manufacturing, warehousing, packaging and rail locations.
- ▶ Manage logistics for over 18,000 bulk tank truck shipments, and over 8,000 LTL and FTL package shipments annually.
- ▶ Responsible for successful networking between shipping locations, carrier, and end-use customer.
- ▶ Managed fleet of 160 rail cars.
- ▶ Coordinated production by product, by site.
- ▶ Supported Sales and Marketing on projects involving solution designs at customer locations.

2002 to 2010
Senior Logistics Coordinator

Dow Chemical Corporation
Stringtown, Oklahoma

- ▶ Operations leader for all Supply Chain related activities in North America for UCAR Emulsion Systems and Emulsion Polymer Divisions.
- ▶ Oversight of all manufacturing, warehousing, packaging and rail locations.

- ▶ Manage logistics for over 24,000 bulk tank truck shipments, and over 14,000 LTL and FTL package shipments annually.
- ▶ Responsible for successful networking between shipping locations, carrier, and end-use customer.
- ▶ Managed fleet of 480 rail cars.
- ▶ Achieved Six Sigma Black Belt Certification.
- ▶ Coordinated production by product, by site.
- ▶ Supported Sales and Marketing on projects involving solution designs at customer locations.

1981 to 2002: Union Carbide Corporation

Garland, Texas

1992-2002 - Supply Chain Manager

- ▶ Oversight of all manufacturing, warehousing, packaging and rail locations.
- ▶ Manage logistics for over 16,000 bulk tank truck shipments, and over 8,000 LTL and FTL package shipments annually.
- ▶ Responsible for successful networking between shipping locations, carrier, and end-use customer.
- ▶ Manage private fleet at five locations.
- ▶ Coordinated production by product, by site.

1986-1992 - Services Supervisor

- ▶ Purchasing of raw materials.
- ▶ Managed in-bound and out-bound logistics.
- ▶ Planning of reactors.
- ▶ Management of packaging for out-bound shipments.
- ▶ Managed private fleet at the Garland, Texas location.
- ▶ Responsible for successful networking between shipping locations, carrier, and end-use customer.
- ▶ Responsible for customer service activities.

1983-1986 - Shift Supervisor

- ▶ Shift supervision for manufacturing of emulsions at the Garland, Texas location.
- ▶ Supervision over packaging and bulk out-bound shipping.

1981-1983 - Chemical Operator

- ▶ Manufacturing of emulsions.
- ▶ Packaging of out-bound shipments.
- ▶ Loading bulk, both truck and rail, for out-bound shipments.
- ▶ Raw material handling.

PROJECTS

- ▶ Established a network of over 140 bulk tanks nationally utilizing telemetry to enable a simplified version of vendor managed inventory..
- ▶ Assisted in the design of specialized bulk trailers to maximize payload.
- ▶ Developed and implemented driver assisted offloading process.
- ▶ Established back haul lanes for numerous products nationwide significantly reducing their freight costs.
- ▶ Established rail-to-truck facilities in:
 - ▶ Atlanta, Georgia
 - ▶ Baltimore, Maryland
 - ▶ Chicago, Illinois
 - ▶ Denver, Colorado
 - ▶ Garland, Texas
 - ▶ Jacksonville, Florida
 - ▶ Kent, Washington
 - ▶ Montreal, Quebec
 - ▶ New Orleans, Louisiana
 - ▶ Waxahachie, Texas
- ▶ Orchestrated negotiations and implementation of carrier contracts for over 18,000 bulk loads annually for Union Carbide, Dow Chemical and Arkema, Inc.
- ▶ Worked with drum manufacturer to develop a specialized poly drum for emulsions to maximize payload.
- ▶ Established packaging facilities in the Chicago-Illinois, Houston-Texas, Jacksonville-Florida, and Hahnville-Louisiana locations.
- ▶ Developed a rail to pipeline transfer facility in Garland, Texas.
- ▶ Assisted NEXEO Solutions to design packaging facilities.
- ▶ Conducted a "Request For Quotation" bid package for Mallard Creek Polymers in Charlotte, North Carolina for all outbound bulk freight.

AWARDS RECEIVED

- ▶ 1995 - Union Carbide Corporation - Chairman's Award for Logistics cost improvements.
- ▶ 2002 - Received Six Sigma Black Belt Certification.
- ▶ 2006 - Dow Chemical Company - Chairman's Award for Supply Chain and Logistics improvements.
- ▶ 2007 - Dow Chemical Company - Millionaire Club Award for Six Sigma cost saving initiatives.
- ▶ 2007 - Dow Chemical Company - Responsible Care Award for safe handling improvements.
- ▶ 2011 - Arkema, Inc. - CEO Performance Award for facilitating a smooth transition from Dow to Arkema.